



СДРУЖЕНИЕ
"КЛУБ ОТБРАНИТЕЛНА ИНДУСТРИЯ"
BULGARIAN ASSOCIATION
DEFENCE INDUSTRY CLUB



Клустер АЕРОКОСМИЧЕСКИ ТЕХНОЛОГИИ, ИСЛЕДВАНИЯ И ПРИЛОЖЕНИЯ
Cluster AERO-SPACE TECHNOLOGIES, RESEARCH AND APPLICATIONS

GLOBAL COOPERATION FORUM 2017 **IN DEFENCE & AEROSPACE INDUSTRY**

10 – 11 - 12 JULY 2017 г.

CENTRAL MILITARY CLUB

Under the patronage of the President of the Republic of Bulgaria Gen. Rumen Radev

Coorganizers: BULGARIAN SMALL AND MEDIUM ENTERPRISES
PROMOTION AGENCY

ASSOCIATION DEFENCE INDUSTRY CLUB



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"КЛУБ ОТБРАНТЕЛНА ИНДУСТРИЯ"
BULGARIAN ASSOCIATION
DEFENCE INDUSTRY CLUB



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GLOBAL COOPERATION FORUM 2017 **DEFENCE & AEROSPACE**

CONFERENCE & EXHIBITION

10 – 11 – 12 JULY 2017

/MONDAY, TUESDAY, WEDNESDAY/

Sofia, Central Military Club
FLOOR 1&2 – ALL HALLS

1 DAY – 10 JULY

COOPERATION IN DEFENCE & SECURITY INDUSTRY

2DAY – 11 JULY

COOPERATION IN CYBERSECURITY & INNOVATION

3DAY – 12 JULY

COOPERATION IN UAV, EVs, NAVY & AEROSPACE IND.

www.GCForum2017.com

www.defenceindustryclub.org

The forum is under the patronage of the Bulgarian President Gen. Rumen Radev and Mrs. Eljbeta Bienkovska - EU Commissioner for the Internal Market, Industry, Entrepreneurship and Small and Medium-Sized Enterprises

P.S The Day 1 program was prepared by the administration of the President and BSMEPA
The Day 2 and Day 3 program was prepared by SDr. Club Defense Industry
If you wish to attend only the 1st day - participation is free of charge.

This conference is designed for:

Everyone interested in the subject-matters concerning the future development of defense industry, engineering, cyber-security and innovations: R&D specialists and representatives of the private business, such as defense industry, engineering, electronics, information and communication technologies – the ICT sector, innovations, start-ups and other sectors related to defense industry.

Participants:

Managers of companies working in the field of defense and defense industry, and security firms - big international companies, Bulgarian companies and companies from the neighbour countries, heads of different institutes, clusters, non-governmental organizations working in the field of defense and security, and managers interested in defense & security sector.

Invitations are also extended to:

Ambassadors, military and commercial attaches, diplomats and business leaders from:

- the EU countries – the developed European countries – Germany, France, Great Britain, Spain, Italy, Portugal, Belgium, the Netherlands, Sweden, Norway, etc.
- countries from the Visegrad group – Hungary, Poland, the Czech Republic, Slovakia
- the Balkan countries and the Black sea economic area – Romania, Serbia, FYR Macedonia, Greece, Moldova, Ukraine, Armenia, Georgia, Azerbaijan, etc.
- the Eastern leaders in the innovations – Israel, China, Japan, S. Korea, Vietnam

Co-organizers:

BULGARIAN SMALL AND MEDIUM ENTERPRISES PROMOTION AGENCY
CLUSTER FOR AEROSPACE TECHNOLOGIES, RESEARCH AND APPLICATIONS - CASTRA

BIA- INVEST BULGARIA AGENCY
BULGARIAN CHAMBER OF COMMERCE AND INDUSTRY
ELECTRIC VEHICLES INDUSTRIAL CLUSTER - EVIC
ROCKET AND ARTILLERY ARMAMENT AND RADIO EQUIPMENT CLUB
MILITARY HISTORY COMMISSION
INVEST BULGARIA AGENCY
BULGARIAN-ISRAELI INDUSTRIAL ASSOCIATION
BULGARIAN ASSOCIATION OF INFORMATION TECHNOLOGIES (BAIT)
BULGARIAN ASSOCIATION SOFTWARE COMPANIES (BASSCOM)

B to B Meetings

B to B meetings will take place between the companies participating in the conference in hall 2, next to the big conference hall.

The forum is under the patronage of the President of the Republic of Bulgaria Gen. Rumen Radev and Mrs. Eljbeta Bienkovska - EU Commissioner for the Internal Market, Industry, Entrepreneurship and Small and Medium-Sized Enterprises

Aims of the conference:

1. To increase the knowledge of the participants about the possibilities for participation and cooperation in science and innovation programs, Horizon2020, etc.
2. To acquaint the participants with new products and technologies in the military sphere, defense industry, innovations and security.
3. To provide information about the possibilities to fund high-tech innovations from the European funds and programs – in Bulgaria and directly from Brussels.
4. To continue the discussion about the possibilities of cooperation between Bulgarian companies as well as between Bulgarian and foreign companies.
5. To clarify the possibilities for joint participation of the companies for European funding in the field of science, R&D and innovations when they are in a cluster.
6. To create good contacts between the companies and good environment and prerequisites for future partnerships.
7. To inform and acquaint the foreign companies participating in the conference with the conditions and advantages of Bulgaria as a place for successful partnerships.
8. To help quickly implement military technologies in the business and to clarify the narrow relation between military scientific units and businesses in the field of innovations – a prerequisite of speeding up the competitiveness of Bulgaria.

Highlights and topics for discussion at the conference:

1. **Regional cooperation in the Balkans and the Balkan region – a main priority of the Bulgarian Defense Industry. Perspectives for the development of markets, respectively of defense industry, with a stress on collaboration and cooperation with the neighbour countries.**
2. **Clusters – a powerful move of the Defense Industry Companies – Engineering – Innovations, aiming to generate fresh financial resources for technological renovation and catching up with the technological lagging.**
3. **Drafting of new joint strategy for scientific research in the field of security and defense – a common task of all the companies under the coordination of the Associations and the Societies of Defense Industry in Bulgaria.**
4. **Drones and UAVs. Consulting Center for global cooperation to Association Defense Industry Club closely specialized in the issues of defense industry. Investment opportunities for funding innovations in the military field from the EU Funds.**
5. **Cybersecurity - a key priority of the national security system. Opportunities for cooperation of Bulgarian and foreign companies in the field of cybersecurity, IT and start-up companies.**
6. **Electric vehicles and electromobility - opportunities for cooperation and creating industries for production of electric vehicles in Bulgaria. Development of a strategy and vision how Bulgaria could become a center for assembly of electric vehicles - one of the industries of the future.**
7. **Opportunities for Bulgaria to become a crossing point and a center of the innovations on the crossroad between the East and the West. Creation of the needed prerequisites for this process.**

COOPERATION – DEFENCE & SECURITY

9.30 – 10.00	Registration of the participants
10.00 – 10.15	Greetings speech by <u>General Rumen Radev</u> – President of Republic of Bulgaria
10.15 – 10.30	PRESENTATION OF THE EUROPEAN DEFENSE FINANCING FUND <u>Eljbeta Bienkovska</u> - EU Commissioner for the Internal Market, Industry, Entrepreneurship and Small and Medium-Sized Enterprises
10.30 – 10.40	Expression of <u>Krasimir Karakachanov</u> – Minister of Defence
10.40 – 10.50	Expression of <u>Emil Karanikolov</u> - Minister of Economy
10.50 – 11.00	Expression of <u>Krasimir Valchev</u> - Minister of Education and Science
11.00 – 11.30	Press conference
11.30 – 12.00	<u>Presentation 1:</u> The European Defense Action Plan in the context of the new European Defense Fund <u>Silvia Kaintz-Huber</u> - DG Internal Market, Industry, <u>Presentation 2:</u> Entrepreneurship and Small and Medium-Sized Enterprises, European Commission <u>Georgi Yanakiev</u> - DG Internal Market, Industry, Entrepreneurship and Small and Medium-Sized Enterprises, European Commission
12.00 – 12.20	Q & A
12.20 – 12.40	<u>Presentation 3:</u> European Union initiatives to support defense-related small and medium-sized enterprises, clusters and regions <u>Electra Tsigaridas</u> - DG Internal Market, Industry, Entrepreneurship and Small and Medium-Sized Enterprises, European Commission
12.40 – 13.00	Q & A
13.00 – 13.20	<u>Presentation 4:</u> Aerospace industry and research (TBC), European Commission
13.20 – 13.40	Q & A
13.40 – 14.30	LUNCH BREAK
14.30 – 16.00	<u>Discussion 1:</u>

Development of industry and research in the interest of defense and security for Bulgaria as part of the European Union. European and national financial instruments to support the sector.

Assoc. Prof. Velizar Shalamanov - PhD, Institute of Information and Communication Technologies at the Bulgarian Academy of Sciences

Participants:

- Representatives of the European Defence Agency (tbc)

Col. Yordan Penkov – Co-Chairman Defence Industry Club

Dr. Veselin Vassilev – Chairman Cluster Aerospace Technologies

Prof. Pavel Penev - Military Academy G.S. Rakovski

Dep. Minister of Defense

Dep. Minister of Economy

Dep. Minister of Education and Science

Representatives of the Managing Authorities of:

- Operational Program "Innovation and Competitiveness" at the Ministry of Economy

- "Intelligent Growth Science and Education" Operational Program - Ministry of Education and Science

- Horizon 2020 Research and Innovation Program at the Ministry of Education and Science

16.00 – 16.30

AFTERNOON COFFEE BREAK

Report 1:

Research and trends in the development of the Bulgarian aerospace industry and dual-use technologies and their application. European and national financial instruments to promote the sector

Dr. Vesselin Vassilev - CEO of Cluster for Aerospace Technologies, Research and Applications – CASTRA

Discussion 2:

Participants:

16.30 – 17.30

Representatives of the European Commission

Col. Yordan Penkov – Co-Chairman Defence Industry Club Association

Dep. Minister of Defense

Dep. Minister of Economy

Dep. Minister of Education and Science

Representatives of the Managing Authorities of:

- Operational Program "Innovation and Competitiveness" at the Ministry of Economy

- "Intelligent Growth Science and Education" Operational Program - Ministry of Education and Science

- Horizon 2020 Research and Innovation Program at the Ministry of Education and Science

2DAY – 11 JULY

COOPERATION

DEFENCE, SECURITY, CYBERSECURITY & INNOVATION

9.00 – 9.15 Welcoming speech and address by the Embassy of Israel in Bulgaria.

Colonel Alon Cohen – Military Attache of Israel in Bulgaria - Embassy of Israel.

9.15– 9.30 Report 1: Presentation of Invest Bulgaria Agency – IBA.

Stamen Yaney – Executive Director of IBA

9.30–9.45 Report 2: BSMEPA – a partner in the process of global cooperation.

Marieta Zaharieva – Chairman of Bulgarian Small and Medium Enterprises Agency

9.45 – 10.00 Report 3: The role of the National Company Industrial Zones in the process of cooperation between Bulgarian and foreign companies

Stefan Stajkov – Executive Director National Company Industrial Zones – NKIZ

10.00 – 10.15 Report 4: National Cyber Security Strategy “Cyber Resilient Bulgaria 2020”

Georgi Sharkov – Ministry of Defense – cyber security coordinator

10.15– 10.30 Report 5:

Role of the Inter-Ministerial Council in defense industry in the process of licensing of the activities, related to defense products. Regulatory framework.

Benko Lambev – Inter-Ministerial Council to the Council of Ministers

10.30 – 11.00 MORNING COFFEE BREAK

11.00 – 11.30 Presentation 1: IAI – ELTA Multi-Mission Air surveillance and Air Defense Radars. Boaz Nathan - Marketing Director - ELTA Group & IAI - Israel Aerospace Industries

11.30 – 12.00 Presentation 2: SECURE GSM., Ltd.

Innovation designs for protection of information in SECURE GSM Vencislav Djakov – Executive Director SECURE GSM

12.00 – 12.30 Presentation 3: DIMIROMA GROUP

Innovation software solutions for information preservation.

Roman Angelov - CEO, DIMIROMA GROUP

12.30 – 13.00 Presentation 4: ProMax 99., Ltd.

NASC consortium - potential for cooperation in radar production, equipment and system integration.

Pavel Petrov - Manager of "ProMax 99" Ltd.

13.00 – 13.30 Presentation 5: DINEVA, RUSEV & CO

Challenges to innovation and cyber security - what to do about the entry into force of Regulation 2016/679 in 2018

Lawer Ilia Grozdanov – Dinova, Rusev & Partners.

13.30 – 14.00 LUNCH BREAK

14.00 – 14.30 Presentation 6: IMI SYSTEMS – ISRAEL MILITARY INDUSTRY

Jacky Aroueti/Rani Yarom – Directors IMI – Tel Aviv

14.30 – 15.00 Presentation 7: AERONAUTICS - ISRAEL

Adi Cohen – Director Marketing & Business Development

15.00 – 15.30 Presentation 8: SFC DEFENCE - GERMANY

Florian Bernreiter – Sales Account Manager in SFC Defense

15.30 – 16.00 AFTERNOON COFFEE BREAK

16.00 – 16.30 Presentation 9: WIKI EYE – Great Britain

Todor Yotov - CEO, WikiEye, Agency for Security of Investments

16.30 – 17.00 Presentation 10: VERINT – ISRAEL. Intelligence & cyber security in global terror.

Amos Halfon – Manager for Central & Eastern Europe

17.00– 17.30 Report 7: 7 SECURITY GROUP- DDOS attacks like a smoke curtain over other types of hacking. Pavel Kaminski – CEO – Seven Security Group

3 DAY – 12 JULY

COOPERATION IN UAV, EVs, NAVY & AEROSPACE IND.

9.00 – 9.30 Report 1: Bulgaria's membership in international export control regimes .

Prof. Svetoslav Spasov – Ambassador – Permanent Mission of the Bulgaria to the UN & OSCE

9.30 – 10.00 Report 2: Missile troops and artillery - on the ability of the Land Forces in modern operations.

Prof. Col. Ivan Gjurgacov – Club "Missile Force"

10.00 – 10.30 Report 3: Rocket Forces - past, present, future. Opportunities for cooperation in rocketry.

Need rearmament of the Land Forces with missiles and artillery.

Prof. Col. Gergin Gerginov – Club "Missile Force"

10.30 – 11.00 Report 4: Automated and intelligent security management and control systems and military operations - prospects and development.

Col. Rosen Dimitrov - Strategic advisor on national security and defence industry.

11.00 – 11.30 MORNING COFFEE BREAK

11.30 – 12.00 Report 5:

The revolution of Evs. Bulgaria's leadership in the development of the electric industry.

Boyan Zahariev - Director Strategic Business Development of JSC EVIC.

12.00 – 12.20 Presentation 1: ISTAR., Ltd – ISRAEL - UAVs – drones- Made by ISTAR

12.20 – 12.40 Presentation 2: BLUE BIRD, Ltd – ISRAEL - UAVs – drones- Made by BLUE BIRD

12.40 – 13.00 Presentation 3: IAI – ISRAEL AEROSPACE INDUSTRY – RAMTA Div.

Possibilities for cooperation between IAI - Ramta and Bulgarian Defence Companies.

Hagai Shmuel – Directors IAI – RAMTA Division – Beersheva - Israel

13.00 – 13.30 Report 6: In Accordance with the National Programme „Bulgaria in NATO and the European Defence 2020” - information for the Project of the Bulgarian Navy.
MULTIPURPOSE MODULAR PATROL VESSELS (MMPVs) Representative of Bulgarian Navy Forces

13.30 – 14.00 LUNCH BREAK

14.00 – 14.30 Report 6: RHEINMETALL AIR DEFENCE / SWITZERLAND

Countering asymmetric threats - Multi-Purpose Naval Gun Systems

Andre Breitung - Firm Rheinmetall Air Defence / Switzerland.

14.30 – 15.00 Presentation 4: FRANZ & Co.

Revolutionary Bulgarian innovations solutions, technologies and products for defence & security industry. Possibilities for investment, partnership and development.

Major Ivajlo Franz – Managing owner of consulting company “Franz & Co.”

15.00 – 15.30 Report 7: Israeli miracle in innovation. Analysis of the success of the nation-innovator. How can we transfer this experience in Bulgaria.

David Levi – Director Israeli Center for Science and Culture in Bulgaria

15.30 – 16.00 Report 8: Traditions in the cooperation of Bulgarian Defense Industry

Assoc. Prof. Stancho Stanchev – President of Bulgarian Military History Commission

16.00 - 16.30 AFTERNOON COFFEE BREAK

16.30 – 17.00 Report 9: Prospects for Development of the Military Aviation in Bulgaria until 2035. .

Col. Prof. Dr. Dimitar Nedyalkov - Head of Department of Air Force and Air Defense

In the GS Rakovski Military Academy. **16.30 – 17.00 Report 10:** Partnership

between Bundesfeier and the Chambers of Commerce in Germany. **Emil Vassilev** –

representative of the Contact Bureau - Bundesfeier – Koblenz – GER. **17.00 - 17.30 Report 11:** Future initiatives of the BG Association Defence Industry Club in 2017. . .

Col. Yordan Penkov – co-chairman of BG Association

„Defence Industry Club”

17.30 – 19.00 COCKTAIL

COUPON –APPLICATION

from.....office.....
firm/organization.....
MOL.....Bulstätt:.....
Str.....№.....Bl.....entr.....town.....tel.....
faks.....e_mail.....

I declare to participate in the:

GLOBAL COOPERATION FORUM 2017 - CONFERENCE & EXHIBITION

10 – 11 – 12 JULY 2017/MONDAY, TUESDAY, WEDNESDAY/

Sofia, Central Military Club - FLOOR 1 & 2 – ALL HALLS

PRICES:

1. Participation fee – for 3 days: 400 EUR /for 1 participant/
2. Participation fee– for 1 day: 200 EUR
4. Firm presentation: 400 EUR /30 minutes/
5. Firm stand: 500 EUR / 2x2m - 4 sq.m./

SPONSORS PACKAGES:

PLATINUM SPONSOR: 5000 EUR/ 10 000 BGN

GOLDEN SPONSOR: 2500 EUR/ 5 000 BGN

SILVER SPONSOR: 1500 EUR/ 3 000 BGN

Services including in sponsors packages can be seen at the site of the conference:

www.GCForum2017.com

For the purpose we transfer: BGN/EUR for..... participants.
with a payment order from 2017, a copy of which we apply to the request.

Account: Stopanska Investicionna Banka - SIBANK – Euro - EUR:

IBAN: BG93 BUIB 9888 1443 2286 00

BIC: BUIB BGSF

The participation fee includes:

1. Catering: 2 coffee breaks – coffee and breakfast and one lunch – for each day.
Sandwiches, soft drinks and a light snack and cocktail.
2. Textbooks: Writing cases, pens, books and brochures.
3. CD for each participant: CD with the presentations and materials on the discussed subjects.
4. Information: on the subjects – printed on paper.

P.S The Day 1 program was prepared by the administration of the President and BSMEPA
The Day 2 and Day 3 program was prepared by SDr. Club Defense Industry
If you wish to attend only the 1st day - participation is free of charge.